

WHAT WE DO

PRIVATE EQUITY INVESTING

Our Private Equity group provides capital to our partner companies. We focus our investment activities on early stage entrepreneurial ventures and existing companies looking to take advantage of growth opportunities. These investment opportunities generally become a consideration when:

- Aspiring entrepreneurs are looking to start a new business.
- Entrepreneurs are looking to form joint partnerships.
- Existing companies are looking for additional partners and/or capital support to finance growth.

Before the Taylor Group invests in a company, we carefully evaluate the business opportunity. During this process, we look closely at all aspects of the business including:

- Management Capabilities
- Market Dynamics
- Business Model
- Financial Statements
- Strategic Objectives
- Growth Strategy

When necessary, the Taylor Group provides key management support to augment existing teams. We also provide extensive business advisory and consulting services to our portfolio companies to ensure that they have the training and resources needed to maximize growth and investment returns.

SEEKING

dynamic prospects

MBE DEVELOPMENT

Minority-Owned Business Enterprises (MBEs) are an important partner in the supply chain for many Fortune 500 companies. Extensive research supports the fact that solid supplier diversity programs can be a valuable asset that leads to an increase in overall market share.

However, many corporations struggle to effectively maximize the full economic potential of their supplier diversity initiatives and often fall short of their stated business objectives. These challenges are the result of inadequate programs and a lack of appropriate MBE partners and resources to meet corporate needs.

In order to address these issues, the Taylor Group works with large companies to provide comprehensive diversity programs. These services include innovative strategies, which foster strong partner relationships that significantly increase the level of supplier diversity.

The Taylor Group's MBE Development services include:

- Developing and coordinating diversity programs
- Providing investment capital to MBEs
- Identifying potential MBE investment opportunities
- Assisting MBE partner companies with business and joint ventures.

ENTREPRENEURIAL INVESTING

A fundamental part of our mission is to help companies access the capital they need to succeed. We use our financial investment in early stage companies and our members of the global entrepreneurial network to help growing companies achieve their goals.

For this reason, we have developed a business development group that provides comprehensive business development and financial planning services to our partnerships with leading corporations and financial institutions. This knowledge base that is valuable to our clients.

Our Entrepreneurial Investment Group is producing the following tools for all interested parties:

- Publications and reports
- Conferences
- Forums and seminars

ABOUT THE FOUNDER

STUART TAYLOR

Stuart A. Taylor II is the founder and CEO of the Taylor Group. He launched the firm in 2001 following a 19-year career on Wall Street, where he most recently served as a senior managing director and head of Bear Sterns' investment banking activities in the Midwest. Through his work with numerous entrepreneurial companies and major corporations, Stuart has developed unique insights into the entrepreneur's most pressing

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